



## M&T Commercial Real Estate (CRE)

Our industry experts work to understand your goals and provide customized solutions to meet each borrower's unique needs. We offer long- and short-term financing for property acquisition, repositioning, or refinancing full range of balance sheet loans and placement in the secondary markets.

Learn more about the advantages of working with the M&T CRE team. [Visit \*\*mtb.com/cre-financing\*\*](https://mtb.com/cre-financing).

## M&T Realty Capital Corporation (RCC)

M&T Realty Capital Corporation creates customized commercial mortgage banking solutions to meet your needs while providing consistent, high-quality service throughout the lending process and the life of your loan. We specialize in competitive financing nationwide for commercial properties, including multifamily, healthcare facilities, hotel, office, industrial, and retail properties. We are Fannie Mae DUS® lender, a Freddie Mac Optigo® Lender, an approved FHA/HUD MAP and LEAN lender, and have numerous life company correspondent/servicing relationships. Our RCC team focuses on building relationships with debt funds, credit unions, bank balance sheet lenders and CMBS lenders so that we can deliver the best solutions to you.

Learn more about M&T RCC offerings. [Visit \*\*mtrcc.com/what-we-offer\*\*](https://mtrcc.com/what-we-offer).

## M&T Investment Banking

M&T's Investment Banking services team continues to develop relationships with alternate capital sources including debt funds, REITS, and Institutional Commercial Real Estate lenders to offer an array of off-balance sheet solutions. Our Real Estate Capital Markets team has long-tenured expertise executing these types of transactions, which include loan syndications and private placements.

See the benefits of M&T Investment Banking. [Visit \*\*mtb.com/investment-banking\*\*](https://mtb.com/investment-banking).

# M&T Bank

 Equal Housing Lender.

All loans are subject to receipt of a complete application, credit approval and other conditions.

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Investing involves risks, and you may incur a profit or a loss. Past performance cannot guarantee future results. There is no assurance that any investment strategy will be successful.

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