

cmERDC Annual Business Conference

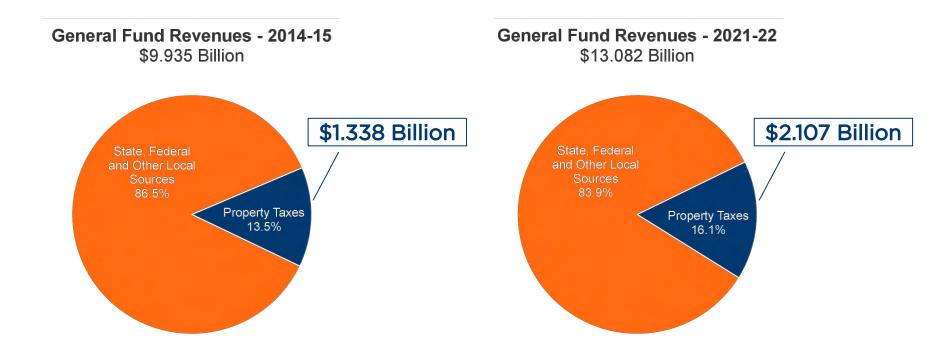
March 22, 2023

Overview

- Property Tax Levy
 - ✓ Timeline
 - ✓ Property tax calculations
- School District Financing Options
 - ✓ "Tools" Book



Education Funding





Overview

- Minnesota School District Property Tax System is
 COMPLICATED!!!
 - ✓ 39 pages of levy calculations!
 - ✓ 40 different levy categories!
 - > 2 property tax bases
 - ➤ 4 different funds
 - 2 Truth in Taxation categories



Property Tax Levy Authority

Cities & Counties

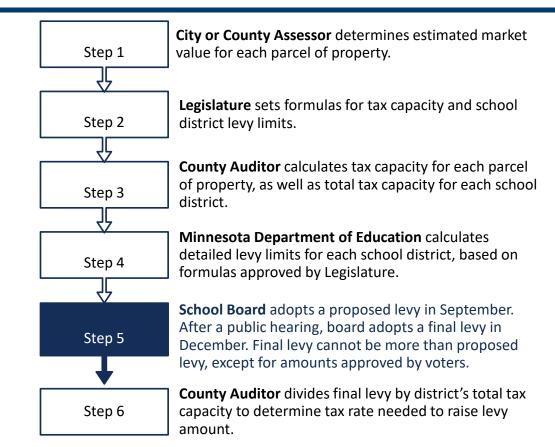
Revenue based on tax rate
Property value increase = tax levy authority increase
Calendar year

School Districts

- Revenue primarily based on enrollment
 Property values increase ≠ tax levy authority increase
- One exception Capital Project Levy based on tax rate
 Fiscal year



School District Property Tax Cycle





Property Assessment

- Properties are assessed by January 2 of previous year for which taxes are payable
 - ✓ E.g. January 2, 2023, for taxes payable in calendar year 2024
- Valuation for upcoming year mailed by counties in March
 - ✓ Includes timing/process for appealing assessed value





Schedule of Events

Approval of District's 2022 (Payable 2023) Tax Levy





Summer Levy Reporting Process

- July & August data submissions to MDE
 - ✓ Annual Long-Term Facilities Maintenance application
 - ✓ Enrollment estimates
 - ✓ Building/lease
 - ✓ General and Community Service



Reviewing Initial MDE Levy Report

- Current year levy compared to prior year
- ADM data
- Levy categories
 - ✓ Operating referendum
 - ✓ Capital project levy
 - $\checkmark\,$ LTFM (general fund and debt service)
 - ✓ Debt Service
- November elections



Schedule of Events

Approval of District's 2022 (Payable 2023) Tax Levy

September 8: MDE prepared & distributed first draft of levy limit report setting maximum authorized levy

No later than September 30: School Board approved proposed levy amounts Mid-November: County mails "Proposed Property Tax Statements" to all property owners

No later than December 28: Public hearing on proposed levy at regular meeting Following hearing, School Board will certify final levy amounts



Board Approves Proposed Levy Amount

• Can either approve specific amount or 'maximum'

✓ Most boards approve 'maximum'

- Certify to MDE and county on or before September 30
- Provide Truth in Taxation meeting date and contact information for notice to county



Schedule of Events

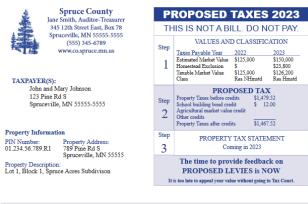
Approval of District's 2022 (Payable 2023) Tax Levy

September 8: Mid-No later than MDE prepared November: No later than Following & distributed September County mails December 28: hearing, first draft of 30: School "Proposed Public hearing School Board levy limit Board Property Tax will certify on proposed report setting approved Statements" levy at regular final levy maximum proposed levy to all property meeting amounts authorized amounts owners levy



Proposed Tax Statements

- Mailing occurs after November election
- Includes note if district held an election, but won't include voter-approved amounts or expiring authorities



Proposed Property Taxe	s and Meetings by Jurisd	liction for You	ir Property								
Contact Information	Meeting Information	Actual 2022	Proposed 2023								
State General Tax	No meeting required	\$0	\$0								
County of Spruce Spruce County Courthouse 123 Spruce St Spruceville, MM 55555 www.co.spruce mn.us (555) 123-4567	December 2, 7:00 PM	\$438.06	\$484.18								
City of Spraceville Mayor's Office 436 Sprace 436 Spraceville, MM 55555 www.ci.spruceville.mn.us (355) 123-7654	December 1, 6:30 PM Spruceville City Hall	\$273.79	\$312.06								
Spruceville School District 999 150 lat St N Spruceville, MN 55555 www.spruceville.k12.mn.us	December 9, 7:00 PM Spruceville High School Cafeteria										
(555) 123-6789 Voter Approved Levies Other Levies		\$289.35 \$340.11	\$296.68 \$374.60								
Your school district was scheduled to hold a referendum at the November general election. If the referendum was approved by the voters, the school district's voter approved property tax for 2033 may be higher than the proposed amount shown on this notice. Total excluding any special assessments \$1.341.31 \$1.467.52 9.4%											



Proposed Tax Statements

- Property information
- Prior & current year valuations
- Classification of property



Spruce County Jane Smith, Auditor-Treasurer 345 12th Street East, Box 78 Spruceville, MN 55555-5555 (555) 345-6789 www.co.spruce.mn.us

TAXPAYER(S):

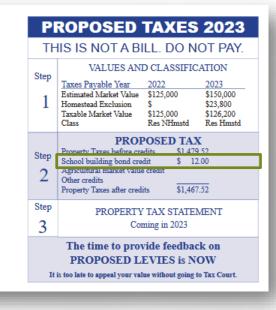
John and Mary Johnson 123 Pine Rd S Spruceville, MN 55555-5555

Property Information

PIN Number: 01.234.56.789.R1

Property Address: 1 789 Pine Rd S Spruceville, MN 55555

Property Description: Lot 1, Block 1, Spruce Acres Subdivison





Proposed Tax Statements

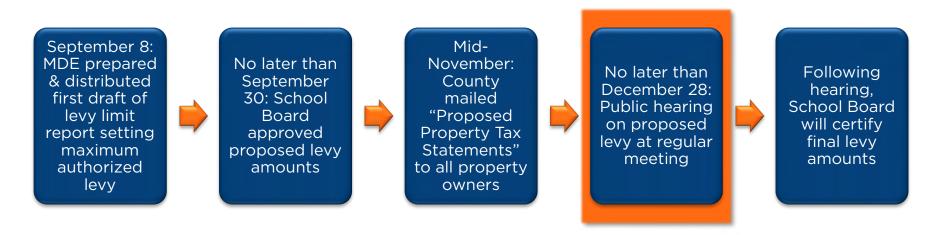
- Voter-approved levies
 - ✓ Operating referendum
 - ✓ Capital project levy
 - ✓ Debt
- Other local levies
- Meeting information
- November election

Proposed Property Tax	tes and Meetings by Juris	diction for You	r Property								
Contact Information	Meeting Information	Actual 2022	Proposed 2023								
State General Tax	No meeting required	\$0	\$0								
County of Spruce Spruce County Courthouse 123 Spruce St Spruceville, MN 55555 www.co.spruce.mn.us (555) 123-4567	December 2, 7:00 PM	\$438.06	\$484.18								
City of Spruceville Mayor's Office 456 Spruce St Spruceville, MM 55555 www.ci.spruceville.mn.us (555) 123-7654	December 1, 6:30 PM Spruceville City Hall	\$273.79	\$312.06								
Spruceville School District 999 150 Lat St N Spruceville, MN 55555 www.spruceville kl2.mn.us (555) 123-6789 Voter Approved Levies Other Levies	December 9, 7:00 PM Spruceville High School Cafeteri	\$289.35 \$340.11	\$296.68 \$374.60								
Your school district was scheduled to hold a referendum at the November general election. If the referendeum was approved by the voters, the school district's voter approved property tax for 2023 may be higher than the proposed amount shown on this notice.											
Total excluding any special assessments		\$1,341.31	\$1,467.52 9.4%								



Schedule of Events

Approval of District's 2022 (Payable 2023) Tax Levy





Hearing Agenda

- Background Information on School Funding
- District's Budget
- District's Proposed Tax Levy
 - ✓ Property Tax Background and Process
 - ✓ Explanation of Levy Changes
 - ✓ School Levy Taxes Comparison
- Public Comments



Schedule of Events

Approval of District's 2022 (Payable 2023) Tax Levy





Certify Final Levy Amounts

- By December 28
 - $\checkmark\,$ Final levy certification due to MDE and County
 - $\checkmark\,$ TNT form due to MN Department of Revenue



Final Tax Statements

- Final property tax statements mailed by March 31
- Tax payments made
 - ✓ May 15 (first half)
 - ✓ October 15 (second half)





Final Tax Statements

Tax Detail for Your Property:

Taxes Payable Year:	2022	2023	Tax
 Use this amount on Form M1PR to see if you are eligible for a homestead credit refund. File by August 15. If this box is checked, you owe delinquent taxes and are not eligible. Use these amounts on Form M1PR to see if you are eligible for a special 		\$1,531.10	10.
refund.	\$1,428.92		11.
Property Tax and Credits 3. Property taxes before credits	\$1,428.92	\$1,531.10	12.
 Credits that reduce property taxes A. Agricultural and rural land credits 	\$0.00	\$0.00	Spe 13.
B. Taconite tax relief C. Other credits	\$0.00 \$0.00	\$0.00	13.
5. Property taxes after credits	\$1,428.92	\$1,531.10	
Property Tax by Jurisdiction 6. County Regional Rail Authority	\$438.06 \$5.96	\$474.18 \$6.18	14.
7. City or Town 8. State General Tax	\$273.79 \$0.00	\$302.06 \$0.00	
9. School district A. Voter approved levies	\$289.35	\$296.68	1
B. Other local levies	\$340.11	\$364.60	

Tax	es Pavable Year:	2022	2023
10.	Special Taxing Districts		
	A. Metropolitan special taxing		
	districts	\$64.66	\$69.34
	B. Other special taxing districts	\$10.15	\$11.22
	C. Tax increment financing	\$0.00	\$0.00
	D. Fiscal disparity	\$0.00	\$0.00
11.	Non-school voter-approved		
	referenda levies	\$0.00	\$0.00
12.	Total property tax before special	+	+
ר	assessments	\$1,422.08	\$1,524.26
Spe	cial Assessments		
13.	Special assessments		
	A. Curb and street improvements	\$30.00	\$30.00
	В.		
	С.		
14.	TOTAL PROPERTY TAX		
	AND SPECIAL ASSESSMENTS	\$1,452.08	\$1,554.26



Property Tax Changes

Many factors can cause a tax bill for an individual property to increase or decrease from year to year

- Changes in value of individual property
- Changes in total value of all District property
- Increases or decreases in levy amounts



Understanding RMV vs. NTC

	Referendum Market Value	Net Tax Capacity
Funding Categories	Operating Referendum, LOR, Equity, Transition	All other levies, including Capital Project Levy and Bonds
How Taxes are Spread	Single tax rate	Different rates based on property type
	Taxes Spread?	Taxes Spread?
Residential	Yes	Yes
Commercial/Industrial	Yes	Yes
Agricultural – Land	No	Yes
Agricultural - HGA*	Yes	Yes
Seasonal Recreational	No	Yes

*House, Garage and One Acre



Understanding Property Valuations

Higher Market Value Increase = Bigger Slice

Lower Market Value Increase = Smaller Slice





Each Property Owner pays a portion of the pie



Impact of Property Valuations

- Two properties in the district
 - $\checkmark\,$ Both houses are valued at \$100,000

- Total levy of \$500
 - ✓ Each property will pay \$250 of levy







Impact of Property Valuations

- Two properties in the district
 - $\checkmark\,$ Orange house value increases by 10%
 - ✓ Blue house value increases by 25%
- Total levy of \$500
 - ✓ School will still generate the same amount levy even though values increased
 - ✓ Orange house pays less
 - ✓ Blue house pays more









Levy Example: Eden Valley-Watkins

Assessment Year 2021 (Taxes Payable 2022) Tax Base by Property Type

	Market Value	Percent of Total	Referendum Market Value	Percent of Total	Net Tax Capacity*	Percent of Total	
Totals	773,346,748	100.0%	407,814,810	100.0%	6,894,857	100.0%	
Residential Homestead	282,107,423	36.5%	275,193,041	67.5%	2,535,366	36.8%	
Other Residential	36,256,350	4.7%	35,686,900	8.8%	387,597	5.6%	
Commercial / Industrial	42,100,500	5.4%	42,100,500	10.3%	777,464	11.3%	
Non Qualifying Agricultural	49,926,325	6.5%	49,326,119	12.1%	444,235	6.4%	
Qualifying Agriculture	245,218,850	31.7%	-	0.0%	1,591,772	23.1%	
Seasonal Recreational	117,737,300	15.2%	5,508,250	1.4%	1,169,720	17.0%	
TIF & FD					-11,297	-0.2%	
*Totals include TIF & Fiscal Disparitie	s adjustments		- Operating Refe - Local Optional F	Revenue	All other school taxes including building bonds		



Levy Example: Eden Valley-Watkins

	Pay 22 Levy	Pay 23 Levy	Change
Referendum Market Value (RMV)	410,942,400	487,069,700	18.5%
Net Tax Capacity (NTC)	6,852,442	8,203,368	19.7%
RMV Levy	645,292	697,923	8.2%
NTC Levy	1,989,647	1,913,054	-3.8%
Total Levy	2,634,938	2,610,978	-0.9%
RMV Tax Rate	.15703%	.14329%	-8.7%
NTC Tax Rate	29.036%	23.321%	-19.7%



Total Levy - Eden Valley-Watkins

LINE # LIMITATION COMPONENTS	2021 PAY 2022 LIMITATION	2021 PAY 2022 CERTIFIED LEVY	2022 PAY 2023 LIMITATION	2022 PAY 2023 PROPOSED LEVY	2022 PAY 2023 CERTIFIED LEVY NOTES	
SUBTOTALS BY LEVY CATEGORY						
(5001) GENERAL-RMV VOTER-JOBZ EXEMPT (5002) GENERAL-RMV OTHER-JOBZ EXEMPT (5003) GENERAL-NTC VOTER-JOBZ EXEMPT	25,184.59 620,106.96	25,184.59 620,106.96	76,972.33 620,950.47	76,972.33 620,950.47	76,972.33 620,950.47	
(5003) GENERAL-NTC VOTER-JOBZ EXEMPT (5004) GENERAL-NTC OTHER-JOBZ EXEMPT (5010) COMMUNITY SERV-NTC OTHER-EXEMPT (5015) GENL DEBT-NTC VOTER-NONEXEMPT (5016) GENL DEBT-NTC OTHER-NONEXEMPT (5022) OPEB DEBT-NTC VOTER-NONEXEMPT (5023) OPEB DEBT-NTC OTHER-NONEXEMPT	434,644.62 57,488.39 993,326.62 504,186.98	434,644.62 57,488.39 993,326.62 504,186.98	340,694.35 58,373.15 991,963.73 522,023.58	340,694.35 58,373.15 991,963.73 522,023.58	340,694.35 58,373.15 991,963.73 *1 522,023.58 *1	
SUBTOTALS BY FUND						
(5005) GENERAL FUND (5010) COMMUNITY SERVICES FUND (5017) GENERAL DEBT SERVICE FUND (5024) OPEB/PENSION DEBT SERVICE FUND	1,079,936.17 57,488.39 1,497,513.60	1,079,936.17 57,488.39 1,497,513.60	1,038,617.15 58,373.15 1,513,987.31	1,038,617.15 58,373.15 1,513,987.31	1,038,617.15 58,373.15 1,513,987.31 RMV	Levy = Increa
SUBTOTALS BY TAX BASE						
REFERENDUM MARKET VALUE NET TAX CAPACITY	645,291.55 1,989,646.61	645,291.55 1,989,646.61	697,922.80 1,913,054.81	697,922.80 1,913,054.81	697,922.80 1,913,054.81	
SUBTOTALS BY TRUTH IN TAXATION CATEGORY					NTCI	evv = Decrea
VOTER APPROVED OTHER	1,018,511.21 1,616,426.95	1,018,511.21 1,616,426.95	1,068,936.06 1,542,041.55	1,068,936.06 1,542,041.55	1,068,936.06 1,542,041.55	evy – Decrea:
TOTAL LEVY						
TOTAL LEVY	2,634,938.16	2,634,938.16	2,610,977.61	2,610,977.61	2,610,977.61	



Levy Example: Eden Valley-Watkins

		Actual Taxes Payable in 2022	Estimate of Taxes Payable in 2023	Estimated Change in Annual Taxes	Estimated % Change
Type of Property	Estimated Market Value	Estimated	Annual School Dis	trict Property T	axes
Residential Homestead	\$200,000 225,000 250,000	\$839 957 1,076	\$708 807 907	-\$131 -150 -169	-15.6% -15.7% -15.7%
Commercial/ Industrial	\$100,000 250,000 500,000	\$593 1,627 3,471	\$493 1,349 2,874	-\$100 -278 -597	-16.9% -17.1% -17.2%
Agricultural Homestead (dollars per acre)	\$4,000 5,000 6,000	\$3.18 3.98 4.78	\$2.08 2.60 3.12	-\$1.10 -1.38 -1.66	-34.6% -34.7% -34.7%
Seasonal Recreational Residential	100,000 200,000 250,000	290 581 726	233 466 583	-57 -115 -143	-19.7% -19.8% -19.7%



Financing Tools



Multiple financing tools



"Tools for Financing Capital Projects" booklet



Growing trend



Effective use = SUCCESS!



Types of Capital Financing

- "Pay as you go"
 - ✓ Use existing cash & reserves
 - ✓ Efficient for short-lived assets
 - $\checkmark\,$ Sometimes difficult to save enough
 - ✓ Those who "paid" may not benefit





Types of Capital Financing

- Debt issuance
 - ✓ Preserve existing cash & resources
 - Cost of asset amortized over useful life
 - \checkmark Asset paid for & benefited by users
 - ✓ Manage & stabilize tax rates, fees
 - ✓ Some debt service exempt from levy limitation





Tax Exempt Debt

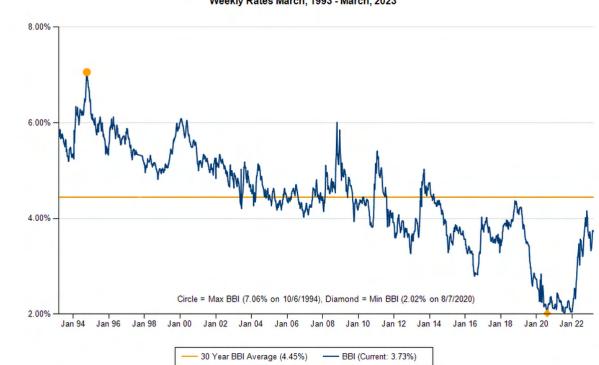
- Interest paid to debt holders exempt from income tax
 - ✓ Federal & State
- Tax-exemption is a privilege
 - $\checkmark\,$ Must comply with federal regulations
 - ✓ U.S. Treasury is governing body
 - ✓ IRS enforces regulations

Municipal issuers can also issue <u>taxable</u> debt.



Interest Rate Trends

30 YEAR TREND IN MUNICIPAL BOND INDICES



Weekly Rates March, 1993 - March, 2023

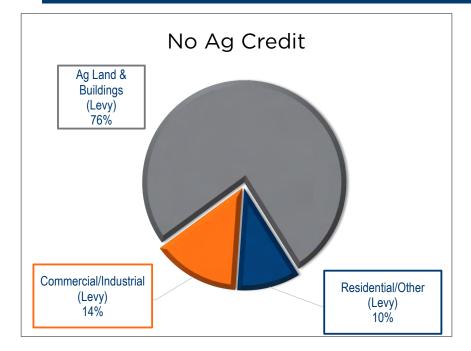


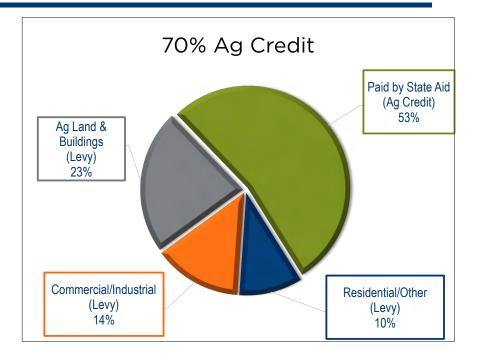
School Building Bond Ag Credit





School Building Bond Ag Credit







Eligible Borrowing Purposes

- Capital projects with valid authorization under state law
- Projects already completed or planned for future
 - ✓ Federal & sometimes State tax exemption rules apply for expenditure reimbursement & timely spending of debt proceeds





				PRO	JEC	ΤΤ	PE	S								
Available Financing Tools for Capital Projects	New Buildings/ Bldg. Purchase	Building Additions	Building Renovations	Site Improvements	Deferred Maintenance	Health/Safety Projects	Parking Lots	Energy Improvements	Security Improvements	Furnishings/ Equipment	Voter Approval Required	Property Tax Impact	Ag Bond Credit	Limitations	Maximum Borrowing	Other Notes
Building Bonds	~	~	~	~	~	~	~	~	~	~	Y	Y	Y	None	Statutory debt limit	State Review & Comment required
Operating Referendum	~	~	~	~	~	~	~	~	~	~	Y	Y		Annual revenue; not all up-front	No borrowing State maximum revenue/ pupil	Annual revenue can be used to make payments on debt issue
Capital Project Levy	~	~	~	~	~	~	~	~	~	~	Y	Y		Annual revenue; not all up-front	No borrowing	(lease purchase, capital facilities bonds, capital notes)



			PRO	JEC	т тү	PES	5								
Available Financing Tools for Capital Projects	New Buildings/ Bldg. Purchase	Building Renovations	Site Improvements	Deferred Maintenance	Health/Safety Projects	Parking Lots	Energy Improvements	Security Improvements	Furnishings/ Equipment	Voter Approval Required	Property Tax Impact	Ag Bond Credit	Limitations	Maximum Borrowing	Other Notes
Facilities Maintenance Bonds				~								Y	Payments financed from LTFM revenue	Statutory debt limit	State approval required
(All except old Alt. Fac. Districts)		1			~						Y	Y	HVAC, fire suppression, asbestos over \$100k or remodeling for Pre-K	Statutory debt limit	State approval required
Facilities Maintenance Bonds (Old Alt. Fac. Districts)		1		~	~						Y	Y	None	Statutory debt limit	State approval required

1. Facilities Maintenance Bonds can be used to finance building remodeling required to accommodate state-funded voluntary pre-kindergarten programs.



				PRO	JEC	т тү	PES	5								
Available Financing Tools for Capital Projects	New Buildings/ Bldg. Purchase	Building Additions	Building Renovations	Site Improvements	Deferred Maintenance	ect	Parking Lots	Energy Improvements	Security Improvements	Furnishings/ Equipment	Voter Approval Required	Property Tax Impact	Ag Bond Credit	Limitations	Maximum Borrowing	Other Notes
Capital Facilities Bonds			~	~		~	~	~	~				Y	Payments financed from general fund revenue	Annual pmts. can't exceed operating capital revenue	State approval required
Capital Notes										~			Y	Payments financed from general fund revenue	Annual pmts. can't exceed operating capital revenue	State approval required



				PRO	JEC	ΤTY	PES	S								
Available Financing Tools for Capital Projects	New Buildings/ Bldg. Purchase	Building Additions	Building Renovations	Site Improvements	Deferred Maintenance	Health/Safety Projects	Parking Lots	Energy Improvements	Security Improvements	Furnishings/ Equipment	Voter Approval Required	Property Tax Impact	Ag Bond Credit	Limitations	Maximum Borrowing	Other Notes
Lease Purchase without Levy	~	~		~			~			~				Payments financed from general fund revenue		
Lease Purchase with Levy	2	~		3								Y		Instructional & school storage use only Additions limited to 20% of existing building space	Annual lease levy limited to \$212/pupil	Annual state approval required with upfront capital lease approval prior to financing

- 2. Lease levy can be used for new buildings, building purchases, or building additions under 20% of existing building, but only if the facilities are used for instruction or school storage, and not for "regular elementary or secondary instruction." Permitted examples would include buildings used for early childhood education, special education, alternative learning centers or adult education.
- 3. Lease levy can be used for site improvements for cocurricular or other instructional uses, e.g., athletic fields and tracks.



Available Financing Tools	Buildings/ Purchase	chase chase ans hents ots sec hents fax fax Credit														
for Capital Projects	New Build Bldg. Pur	ddit	Building Renovatio	Site Improven	Deferred Maintena	Health/Si Projects	Parking L	Energy Improven	Security Improven	Furnishin Equipme	Voter Ap Required	Property Impact	Ag Bond	Limitations	Maximum Borrowing	Other Notes
Abatement Bonds							~					Y	Y	Permitted uses limited to parking construction & improvements	Annual debt service limited to 10% of NTC	Public hearing required



Issuing Debt: Process & Timing





Let's Talk!





(651) 697-8592 mhammer@ehlers-inc.com



Aaron Bushberger

Municipal Advisor

(651) 697-8532 abushberger@ehlers-inc.com



Important Disclosures

Ehlers is the joint marketing name of the following affiliated businesses (collectively, the "Affiliates"): Ehlers & Associates, Inc. ("EA"), a municipal advisor registered with the Municipal Securities Rulemaking Board ("MSRB") and the Securities and Exchange Commission ("SEC"); Ehlers Investment Partners, LLC ("EIP"), an SEC registered investment adviser; and Bond Trust Services Corporation ("BTS"), a holder of a limited banking charter issued by the State of Minnesota.

Where an activity requires registration as a municipal advisor pursuant to Section 15B of the Exchange Act of 1934 (Financial Management Planning and Debt Issuance & Management), such activity is or will be performed by EA; where an activity requires registration as an investment adviser pursuant to the Investment Advisers Act of 1940 (Investments and Treasury Management), such activity is or will be performed by EIP; and where an activity requires licensing as a bank pursuant to applicable state law (paying agent services shown under Debt Issuance & Management), such activity is or will be performed by endet by BTS. Activities not requiring registration may be performed by any Affiliate.

This communication does not constitute an offer or solicitation for the purchase or sale of any investment (including without limitation, any municipal financial product, municipal security, or other security) or agreement with respect to any investment strategy or program. This communication is offered without charge to clients, friends, and prospective clients of the Affiliates as a source of general information about the services Ehlers provides. This communication is neither advice nor a recommendation by any Affiliate to any person with respect to any municipal financial product, municipal security, or other security, as such terms are defined pursuant to Section 15B of the Exchange Act of 1934 and rules of the MSRB. This communication does not constitute investment advice by any Affiliate that purports to meet the objectives or needs of any person pursuant to the Investment Advisers Act of 1940 or applicable state law.

