

## **HPD New Construction**

### Working in Partnership to Bring More Affordable Housing to NYC

### What is Affordable Housing?

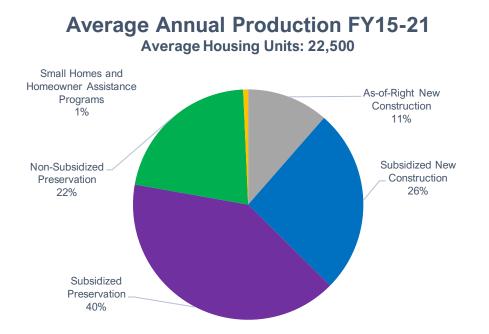
Housing is considered "affordable" when a household spends no more than 1/3 of its income on rent and utilities.

Affordable housing is usually achieved through a combination of below-market loans, subsidies, and tax incentives offered in exchange for a set of affordability terms written into a regulatory agreement for a set period of years, usually no less than 30, and sometimes permanent.

Affordable housing is *not*:

- Public housing, although public housing is a source of affordable housing
- Section 8 vouchers, although Section 8 vouchers can be used in coordination with affordable housing development
- Always low-income housing, although much of the affordable housing financed is for lower income households

## Affordable housing production



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#### Source of Property

 <u>Privately-owned sites</u> - Developers / owners apply to the City for low-interest loans, tax credits, and other incentives in exchange for building or preserving affordable housing

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 <u>Publicly-owned sites</u> - The City awards property to private developers via competitive processes (RFP, RFQ, etc.) based on a range of factors, including affordability, and may also provide other financial assistance

Tenure: rental, ownership (coop, condo, small homes)



## **Financing Tools**

HPD's financing programs typically combine direct subsidy with tax exemptions/abatements to help with the acquisition, construction / rehabilitation, refinancing, and / or operations of buildings to ensure long term financial viability and affordability.

- A. Acquisition
  - Disposition of City-owned property
  - NYC Acquisition Fund
- B. Loans
  - Senior or subordinate loans per terms of HPD programs
  - Capital / Reso A
  - HDC subsidy and/or bond financing



## **Financing Tools**

- c. Real estate / property tax incentives (e.g., 420-c, Article XI, J-51)
- D. Tax credits
  - 9% credits available through annual competitive process
  - 4% available as of right with tax exempt bonds
  - Brownfields credits, historic credits
- E. Operations
  - Tenant or Project-Based Section 8
  - Other rental subsidies for supportive housing (e.g. NYC 15/15, ESSHI)
  - Energy and water efficiency savings programs



### **New Construction**

HPD's Division of New Construction partners with federal, state, and other City agencies to help fund the development of affordable housing on both public and private sites.

#### **Programs and Affordability**

- **ELLA** Rental projects with majority of units affordable up to 80% of AMI
- *Mix and Match* Rental projects affordable to households earning up to 165% of AMI
- **NCP** 1-4 family homes and small MF rental buildings serving households 80-165% of AMI
- **Open Door** 1-4 family homes and coops for sale to households earning 80-165% of AMI
- M2 Rental projects affordable to moderate- and middle-income families. May include market rate units in high value neighborhoods.
- SHLP workhorse supportive housing production program. 60% supportive set aside
- SARA 100% age-restricted developments with 30% homeless or supportive set-aside

# (Some) priorities

- Sustainability
- Addressing the homelessness crisis
- Serving New Yorkers of a wide range of incomes
- Building where we haven't produced units before
- Supporting and collaborating with MWBE developers
- Collaborations with faith based institutions

# (Some) challenges

- Robust resources but limited vis a vis demand
- Rising hard costs, operating costs, interest rates
- Project complexity = delays = cost escalation



## CASE STUDY: BRONX POINT A

# NEIGHBORHOOD CONTEXT



# **DEVELOPMENT PLAN**

BRONX BLOCK 2356, LOTS 2 575 EXTERIOR STREET

544,389 GSF MIXED-USE BUILDING + OPEN SPACE

#### RESIDENTIAL

- 454,144 GSF
- 542 TOTAL UNITS

#### COMMUNITY FACILITY

- 56,792 GSF
- UNIVERSAL HIP HOP MUSEUM (UHHM)
- BRONXWORKS EARLY CHILDHOOD CENTER
- CITYSCIENCE
- COMFORT STATION

#### COMMERCIAL

- 14,997 GSF
- TENANT(S) TBD

#### ESPLANADE

• New 2.3 ACRE PARK

#### DEVELOPER

L+M & Type A Projects



# AFFORDABILITY PROGRAM

Affordability Level	Unit Mix					
	Studios	1-BRs	2-BRs	3-BRs	Totals	% of Project
Formerly Homeless	50	15	15	1	81	15%
30% of AMI	17	32	16	16	81	15%
50% of AMI	21	43	22	22	108	20%
80% of AMI	47	50	33	33	163	30%
100% of AMI	0	52	36	20	108	20%
	135	192	122	92	541	100%

LOWER CONCOURSE NORTH REZONING POINTS OF AGREEMENT SET AFFORDABILITY LEVELS

### 80% LIHTC ELLA

- 100% PERMANENTLY AFFORDABLE
  - MIH OPTION 1