



OneRD Guarantee Loan Initiative



Rural Development
U.S. DEPARTMENT OF AGRICULTURE



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Rural Business- Cooperative Service

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Community Economic Development Representative
Nevada

OneRD Guaranteed Loan Initiative

What is OneRD Guaranteed Loan Initiative?

➤ A standard policy and process for RD guaranteed loan making in four programs:

- Water and Waste
- Community Facilities
- Business and Industry
- Rural Energy for America

Benefits



Supports OneUSDA Initiative



Standardize Documents Across Programs



Improved Program Delivery



Reduces Burden on Lenders, Applicants and Staff

Better Customer Experience

OneRD Guarantee Loan Policy Changes



Maximum Loan Sizes

- \$100M for CF
- \$50M for WEP
- \$25M for B&I and REAP



Consistent Population Limits

- 50,000 for All OneRD Guaranteed Loan Initiative Programs
- Significant Increase for CF & WEP



Single-Point Lender Approval

- Approved for all 4 OneRD Programs
- Regulated Lenders In Good Standing Receive Indefinite Approval
- Non-Regulated Lenders Approved Every 5 Years

Additional OneRD Guarantee Loan Policy Changes



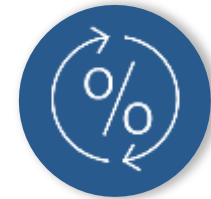
New Options for Lenders

- Issue of Guarantee Prior to Construction (New Fee of 0.5% & Additional Requirements Apply)
- Clarity Around Secondary Market Sales



Debt Refinancing

- Debt Owed to Another Lender
- Debt Owed to the Applicant Lender
- Debt Owed to the Federal Government (Direct & Guarantee)



Expanded Options For Refinancing Deals

- Refinancing Hospital Debt
- 100% Refinancing Possible

Who is Eligible?



Eligibility

Business and Industry (B&I) Loan Guarantee



Lender Eligibility

Banks, credit unions, saving and loans, Farm Credit System, and other lenders approved by USDA



Borrower Eligibility

For-profit businesses, nonprofits, cooperatives, Federally recognized Tribes, and public bodies

Eligibility

Rural Energy for America Program (REAP)



Lender Eligibility

Banks, credit unions, saving and loans, Farm Credit System, and other lenders approved by USDA.



Borrower Eligibility

Agricultural Producers & Rural Small Businesses

What Types of Projects are Eligible Under OneRD?

Business & Industry Guaranteed Loan Program

Eligible Purposes

•Business conversion, enlargement, repair, modernization or development

Purchase and development of land, buildings, or facilities

Purchase of equipment, machinery, supplies, or inventory

Debt refinancing when refinancing improves cash flow and creates or saves jobs

Working Capital

Business & Industry Guaranteed Loan Program

Ineligible Purposes

- Housing
- Gambling
- Marijuana
- Hemp*
- Racetracks
- Golf Courses
- Cemeteries
- Research & Development
- Charitable Organizations (>10% revenue from donations)
- Distribution or payment to Owners

*CBD-related ineligible

Rural Energy for America Program (REAP) Eligible Project Types

Renewable Energy Systems (RES)

Energy Efficiency Improvements (EEI)

Energy Efficiency Equipment and Systems (EEE)
for Agricultural Production or Processing



OneRD Funding and Terms

Loan Guarantee Term and Interest Rates

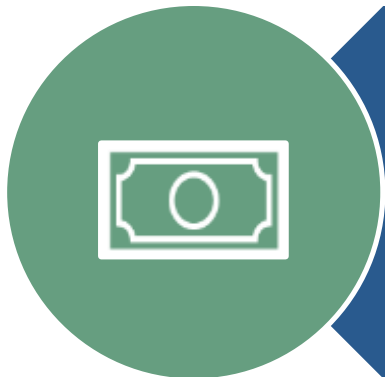
Term	Interest Rates
Up to 40 years, as determined by the lender's own policies	Negotiated between the lender and borrower
Agency Concurrence Required	Fixed or variable
Use of guaranteed loan funds	Variable interest rate may not be adjusted more often than quarterly
Useful economic life of the assets being financed & the collateral	

Loan Guarantee Fees



B&I Guarantee Loan

3% of the guaranteed amount
0.55% retention fee annually



REAP Guarantee Loan

1% of the guaranteed amount
0.25% retention fee annually

OneRD Project Examples

B&I Loan Guarantee Acquisition



Hotel

Lender: Home Loan Investment Bank

- \$9,230,000 B&I Loan Guarantee
- Acquisition Best Western Hotel in Boulder City, NV



Saved 24 jobs

REAP and B&I Loan Guarantees Equipment Installation



Hydroponic Greenhouse

Installation of commercial scale hydroponic tomato facility operation

- \$66,662,731 Total Project Cost
- \$17,000,000 REAP Guarantee
- \$24,500,000 B&I Loan Guarantee



Replacing 25,613,890 kWh of electricity per year - enough to power 2,364 houses

B&I Loan Guarantee Working Capital



Stainless Steel Processing Facility

Lender: World Business Capital

- \$8,500,000 B&I Loan Guarantee
- Additional Committed Investment in Delaware County due to this project: \$796 Million and over 1,000 jobs



Brought over 100 high wage jobs to
Muncie, Indiana

B&I Loan Guarantee Working Capital



Gold Mining Operation

Lender: U.S. Eagle Federal Credit Union

- \$6,847,882 B&I Loan Guarantee
- Project enables the Company to produce gold concentrate & maximize processing capacity



Created 35/Saved 10 Jobs and assisted 5 businesses

B&I Loan Guarantee Expansion



Meat Processing Facility

Lender: Branson Bank

- \$1,960,000 B&I Loan Guarantee
- Restructure and expand USDA inspected meat processing facility



4 Jobs Created/4 Saved

B&I Loan Guarantee Debt Refinancing



Assisted Living Facility

Lender: U.S. Eagle Federal Credit Union

- \$9,781,000 B&I Loan Guarantee
- Refinanced debt includes construction, start-up and building improvements



40 Jobs Saved

B&I Loan Guarantee New Business



Construction of micro-hospital & urgent care facility

Lender: U.S. Eagle Federal
Credit Union

- \$10,000,000 Total Project Cost
- Increase the availability of emergency room and urgent care services in Mohave County, AZ



40 jobs created

Contact Information

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