# HORIZON®

A LIMS for Life

# Cannabis Laboratory Marketplace

## Labs in the cannabis industry

#### The bad:

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The "wild west"
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No uniform regulations across the US
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No uniform laboratory certifications

No consistency in methodology

Still evidence of labs providing the "right answer" versus giving real results...

## Labs in the cannabis industry

#### The good:

A fresh opportunity

A chance to help set proper regulations

A chance to select the best, valid methods

A chance to set yourself apart

No longstanding bureaucracy

If...

## Learn and use others experience

- 1. Openly adopt good laboratory practices
- 2. Learn from mature lab industries (i.e. environmental, agricultural)
- 3. Properly validate methodologies and/or use existing, approved methods
- 4. Be the source for accurate, valid data whether you clients want to hear it or not
- 5. DOCUMENT everything!

### LIMS

- Half steps may work at first but eventually, you need the real thing.
- Find a complete solution
- Look for experience in other industries that mirror your own

#### LIMS Basics

- LIMS solutions mean tracking from cradle to grave with every step documented.
- Instrumentation and equipment should be integrated to reduce human error and speed efficiencies.
- Complete audit trails for every step of every process.

#### HORIZON LIMS

- 1. Proven track record for over 30 years
- 2. All staff in-house (no contracted implementers or programmers)
- 3. Both the LIMS and the web portal developed internally
- 4. Clients in multiple industries PHL, Env., Clinical, Ag.
- 5. Onsite, PaaS and SaaS options are available to fit your specific needs

#### A LIMS for LIFE

A LIMS you will never outgrow.

At HORIZON, clients are considered partners. We care about your business and your success.

## Questions?

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