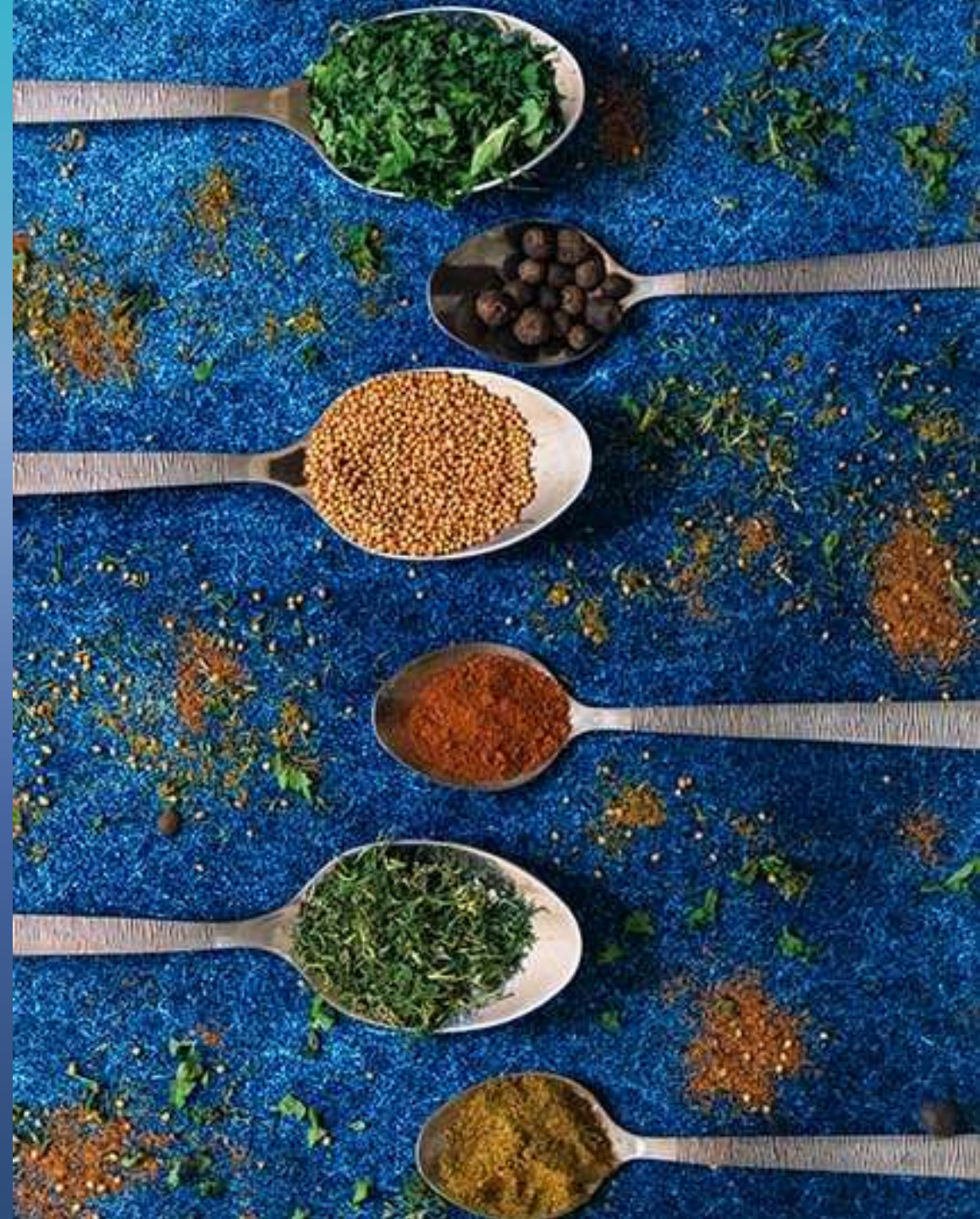


# Vulnerability Assessment Frameworks and Food Fraud Mitigation Strategies

Karen Everstine, PhD  
Senior Manager, Scientific Affairs  
Decernis – FoodChain ID



FOODCHAIN ID<sup>®</sup>  
Seeing Food Clearly

 DECERNIS  
A FOODCHAIN ID COMPANY

# Agenda

- Introduction
- Recent fraud incidents
- Food Fraud Database
- Ingredient profiles
- Food fraud mitigation
- Recent developments
- Lessons learned



# Decernis Services

All tied together by our Risk Management Dashboard for easy access & seamless monitoring



## Horizon Scanning Daily Risk Monitoring

Automatically tracks relevant, global regulatory notifications, scientific opinions, product recalls & warning announcements. Track substances, flag events & push info to others.



## gComply Regulatory Reference

Web-based regulatory reference database & library containing over 90,000 regulations across 212 countries.



## gComply Plus Product Analysis

Rule-based, intelligent, automated compliance analysis and reporting system; integrates with a company's PLM and ERP systems.



## Food Fraud FFD & HorizonScan™

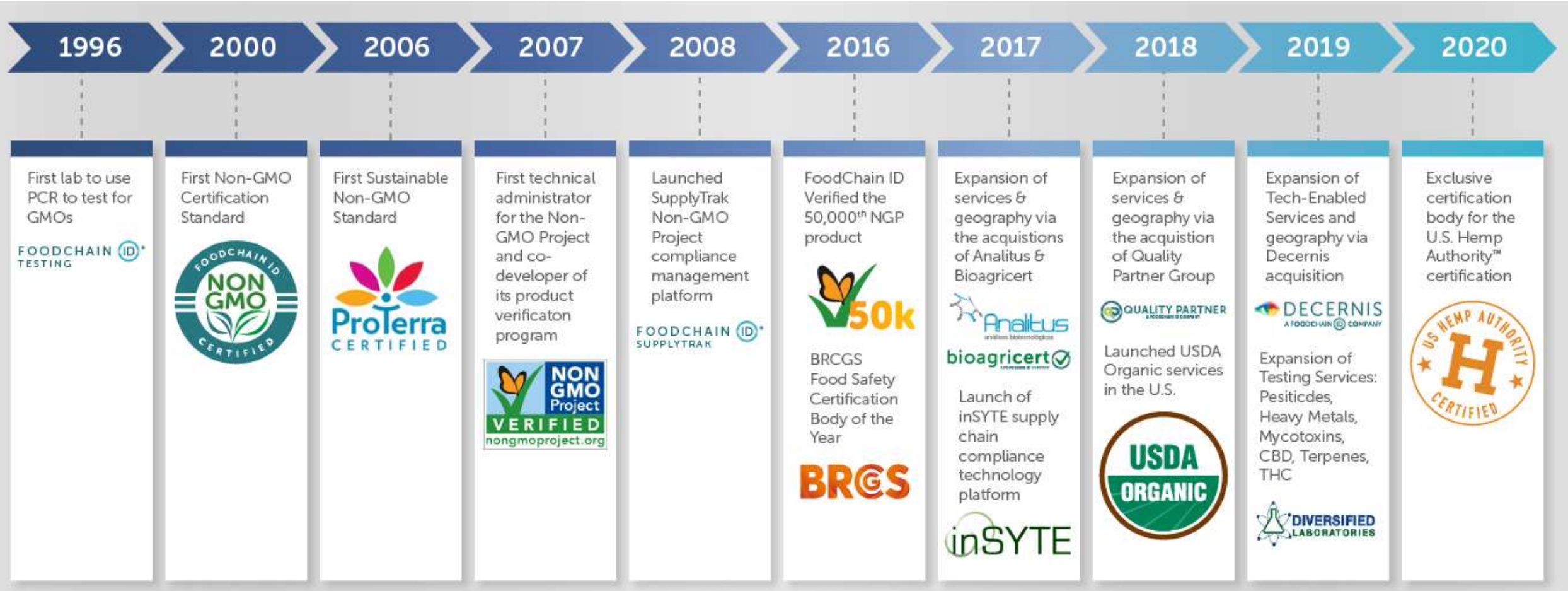
Continuously updated data on thousands of ingredients. Weekly alerts on new records. Supports GFSI & FSMA compliance.



## Supply Chain Management Supplier Risk Monitoring

Manages all compliance documents including questionnaires, certificates, SDSs, lab results, to identify missing or out-of-date documents.

# FoodChain ID







# Fraud Incidents

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# Fraud Incidents

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A close-up photograph of a glass filled with amber-colored liquid, likely whiskey. A large, clear ice cube is floating in the liquid. A tea bag is also in the glass, with its string and tag visible. A stream of the same liquid is being poured from a bottle into the glass. The background is dark and out of focus.

# Fraud Incidents

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# Fraud Incidents

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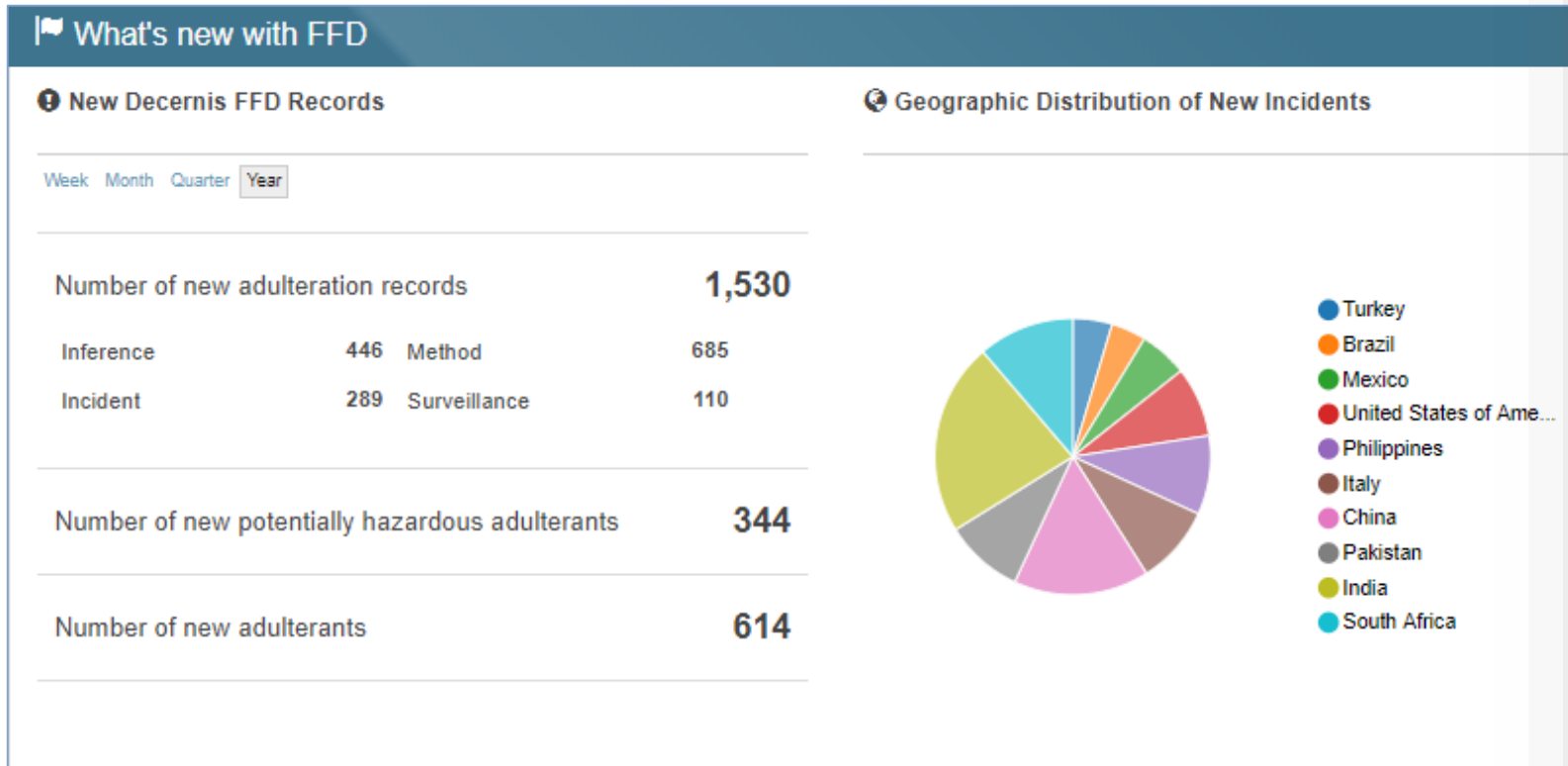


# What is Food Fraud? (Decernis)

The intentional misrepresentation of foods or food ingredients for economic gain

- Dilution or substitution
  - Artificial enhancement
  - Use of undeclared, unapproved or banned biocides
  - Removal of authentic constituents
  - Misrepresentation of nutritional value
  - Fraudulent labeling claims
  - Formulation of a fraudulent product
  - Counterfeits, theft overruns grey markets

# The Food Fraud Database



- Multiple data sources
- Curated by SMEs
- Method library
- Create/save profiles
- Assessment consultancy



# Record Types



## Incident

- Documented occurrence
- Contextual information
- Geographic information



## Inference

- Probable knowledge
- Inferred from published research
- Subject matter expertise



## Surveillance

- Food product sampling
- Percentage out of specification
- Geographic information

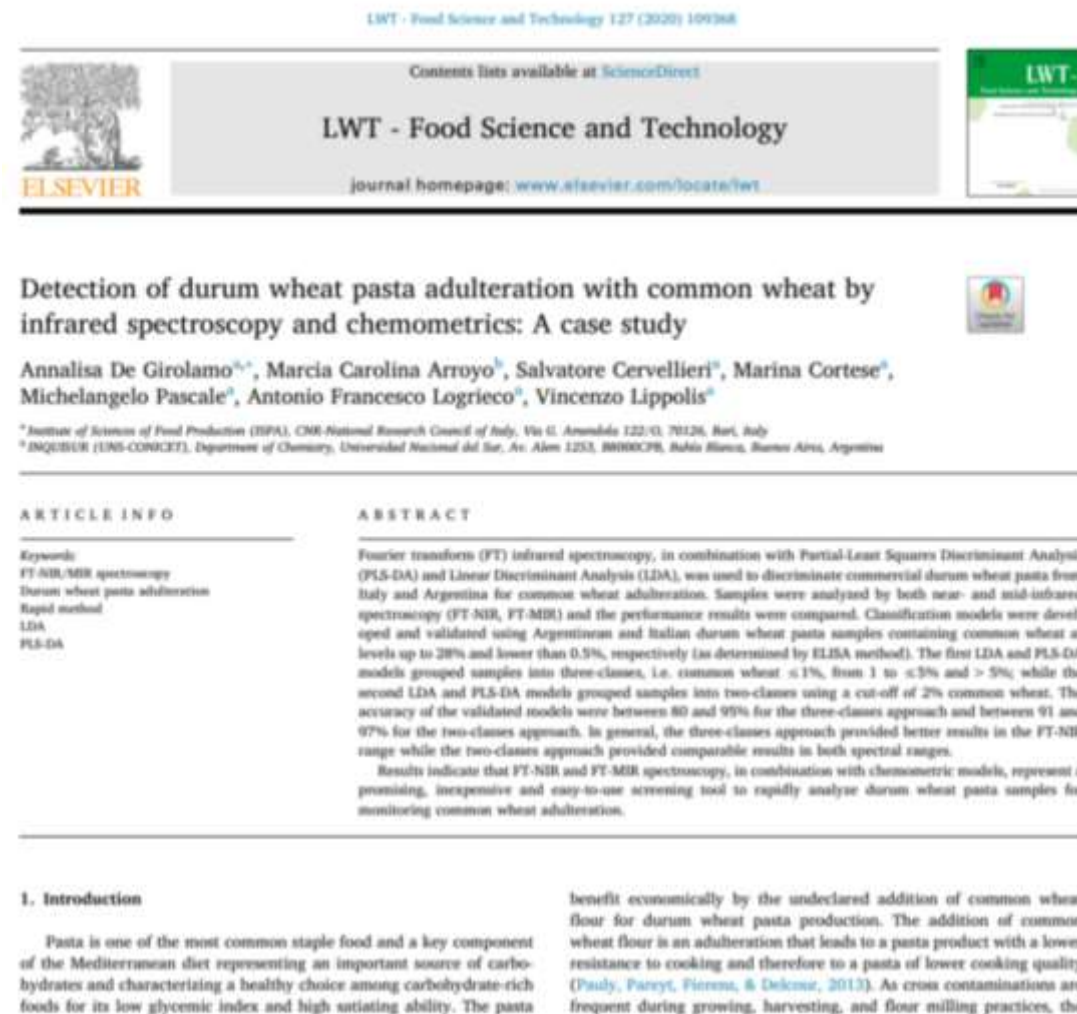


## Method

- Analytical methods research
- Testing range, LOD

# Data Sources

- Media reports
- Government websites
- Recalls
- Scientific Literature
- Trade Associations
- Etc.






# Database Summary



**3,974**  
References

- 1,901 scholarly
- 1,753 media
- 179 regulatory
- 79 judicial



**11,173**  
Adulteration Records


- 1,592 incident
- 3,738 inference
- 780 surveillance
- 5,063 method



**4,708**  
Food Ingredients



**42**  
Ingredient Groups

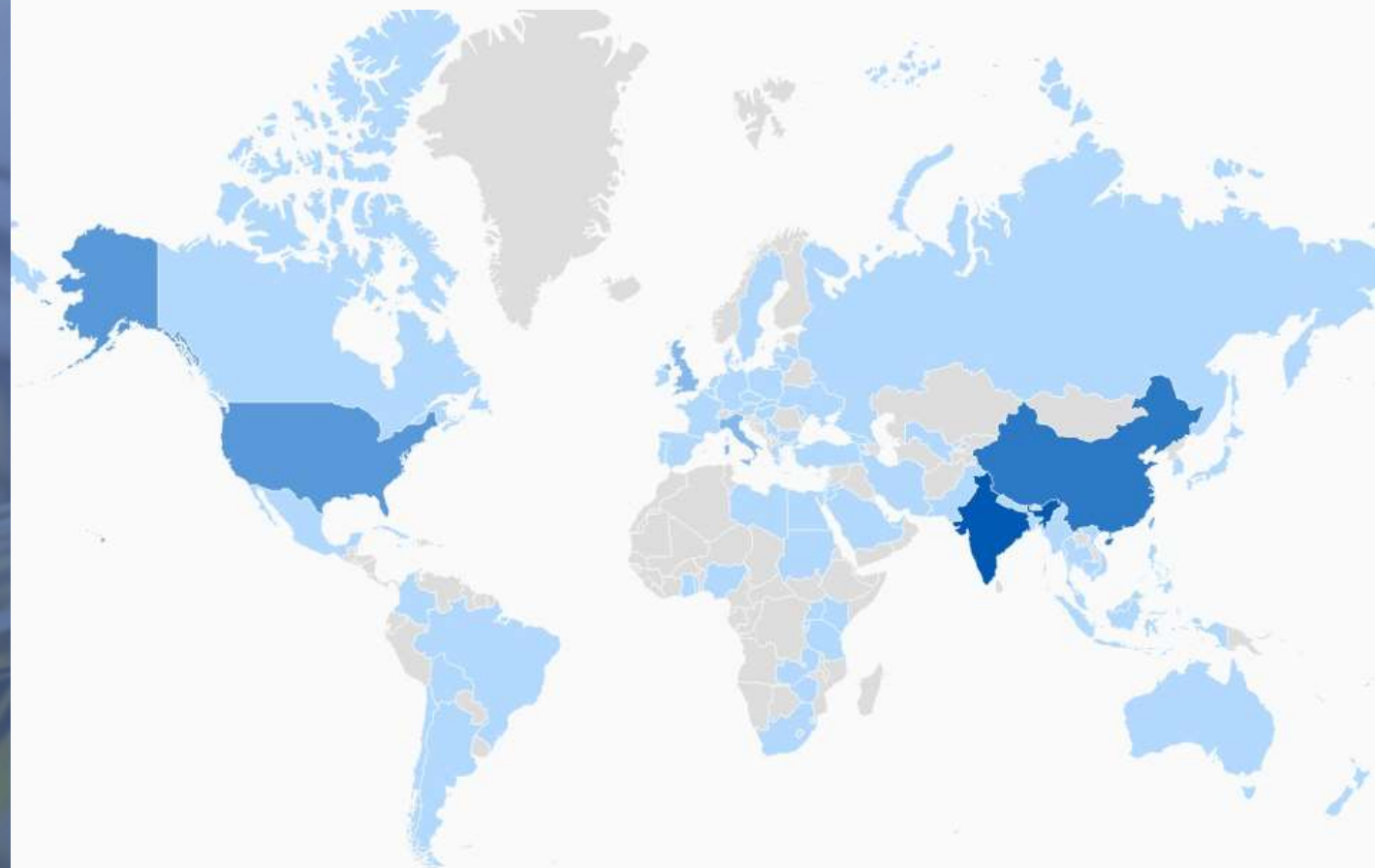


**2,070**  
Adulterants

Data current as of 5/26/20

# Global Distribution of Food Fraud Incidents

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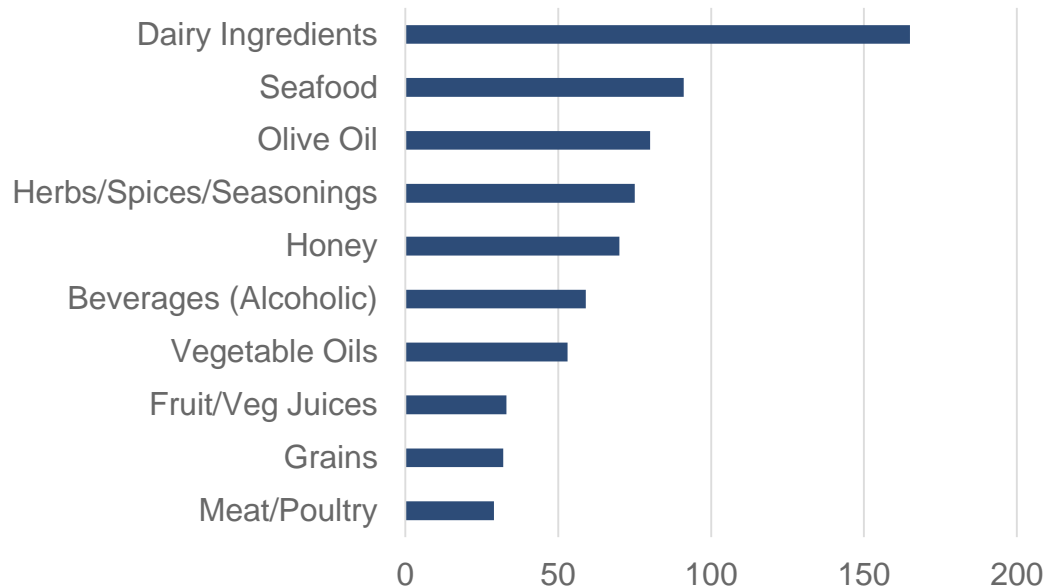


# Ingredient Groups

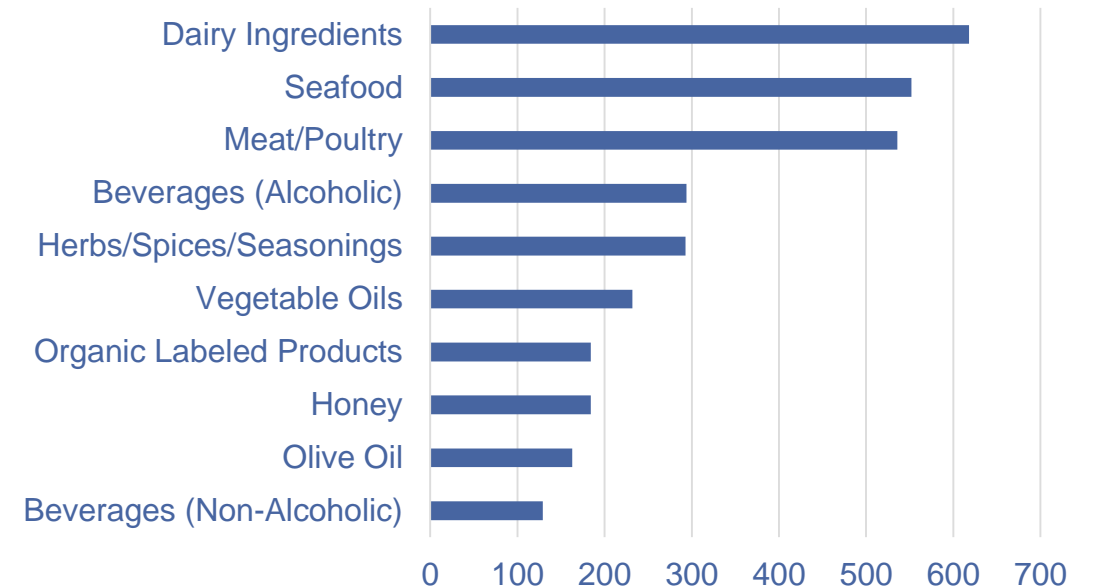
- Beverages (Alcoholic)
- Beverages (Non-Alcoholic)
- Butter and Milkfat Products
- Cheeses
- Chocolate, Cocoa, and Candy
- Coffee
- Colors
- Cultures
- Dairy Ingredients
- Dairy Ingredients (from Animals other than Cows)
- Eggs and Egg Products
- Emulsifiers
- Enzymes
- Essential Oils, Oleoresins, and Natural Extractives
- Flavors
- Flavors (Natural)
- Fruit and Veg. Juices and Concentrates
- Grains
- Gums
- Herbs, Spices, and Seasonings
- Honey
- Lactose and Permeate Powders
- Meat and Poultry Products
- Milk and Cream
- Milk Powders
- Milk Protein Products
- Olive Oil
- Organic Labeled Products
- Plant-Based Protein Ingredients
- Preservatives
- Protein Concentrates and Isolates
- Rice
- Seafood and Seafood Products
- Sweeteners (Non-Nutritive)
- Sweeteners (Nutritive)
- Tea
- Tree Nuts and Peanuts
- Vegetable Oils
- Vinegars
- Vitamins and Minerals
- Whey Products
- Wines

# Commodity Group Trends

No. Records (2000-2009)



No. Records (2010-2019)



Source: Decernis Food Fraud Database



# Hazard Classification

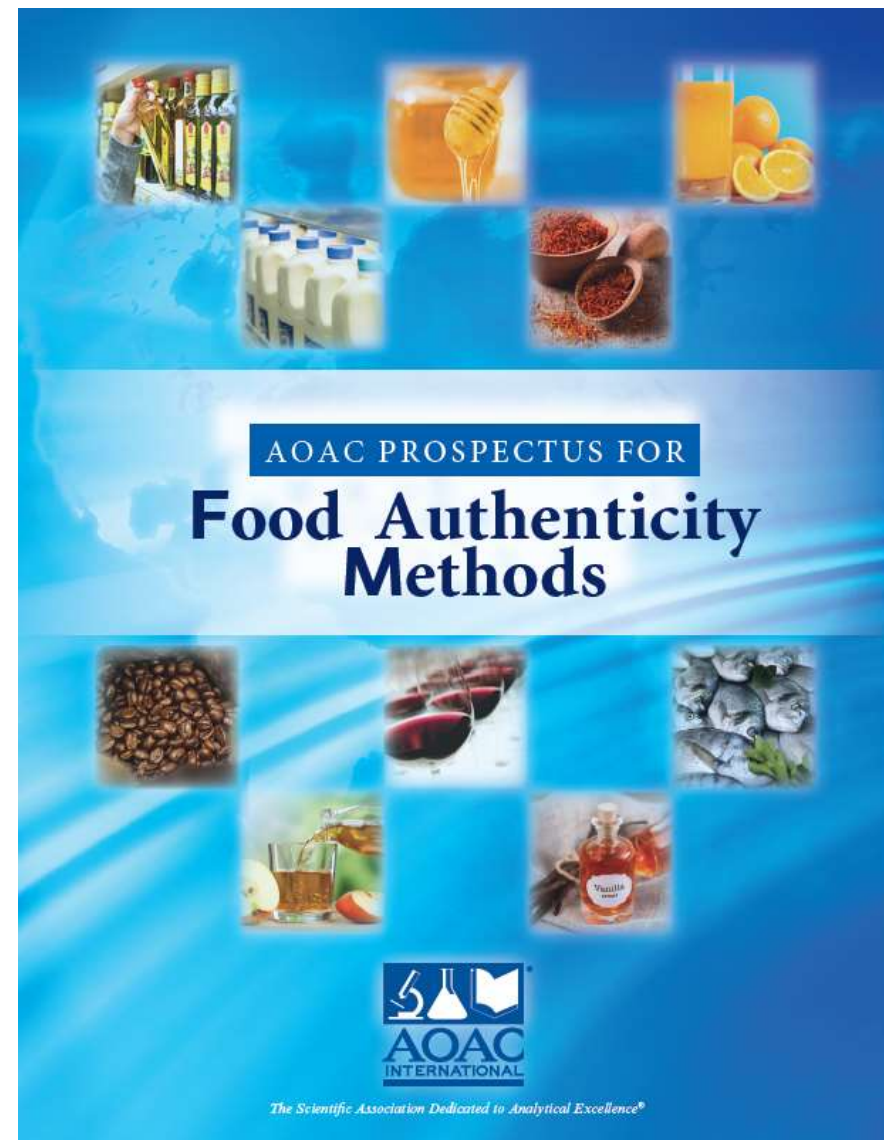


**48%** of records associated with at least one potentially hazardous adulterant (N=5085)

Source: Everstine, K., E. Abt, D. McColl, B. Popping, S. Morrison-Rowe, R.W. Lane, J. Scimeca, C. Winter, A. Ebert, J.C. Moore, and H.B. Chin. Development of a Hazard Classification Scheme for Substances Used in the Fraudulent Adulteration of Foods. *J. Food Prot.* 2018 Jan; 81(1):31-36.

# AOAC Food Authenticity Methods Program

To address the analytical needs for combatting intentional and economically motivated food adulteration





# Ingredient Profiles – Olive Oil

263 records

74 adulterants



42 adulterants  
associated with  
>1 record

## **Oils**

Sunflower  
Soybean  
Corn  
Hazelnut  
Canola  
Peanut  
Grapeseed

## **Colors**

Chlorophylls  
Copper Chlorophyllin  
Beta-Carotene

***Lower grade olive oil***

- Misrepresentation of botanical origin
- Other substitution (oil grade)
- Geographic origin misrepresentation

# Ingredient Profiles – Honey

244 records

68 adulterants



31 adulterants  
associated with  
>1 record

## ***Sugars***

Cane sugar

HFCS

Rice syrup

Barley malt

Invert sugar syrup

## ***Antibiotics***

Chloramphenicol

Ciprofloxacin

Ampicillin

Enrofloxacin

Erythromycin

***Alternate geographic  
origin***

- Other substitution (botanical sugar source)
- Varietal substitution
- Geographic origin misrepresentation



# Ingredient Profiles – Milk

381 records

170  
adulterants



86 adulterants  
associated with  
>1 record

## ***“Proteins”***

Melamine/analogues

Urea

Whey

Soy

## ***Preservatives***

### ***Fats***

Palm oil

Soy oil

Sunflower oil

## ***Neutralizers***

### ***Starches***

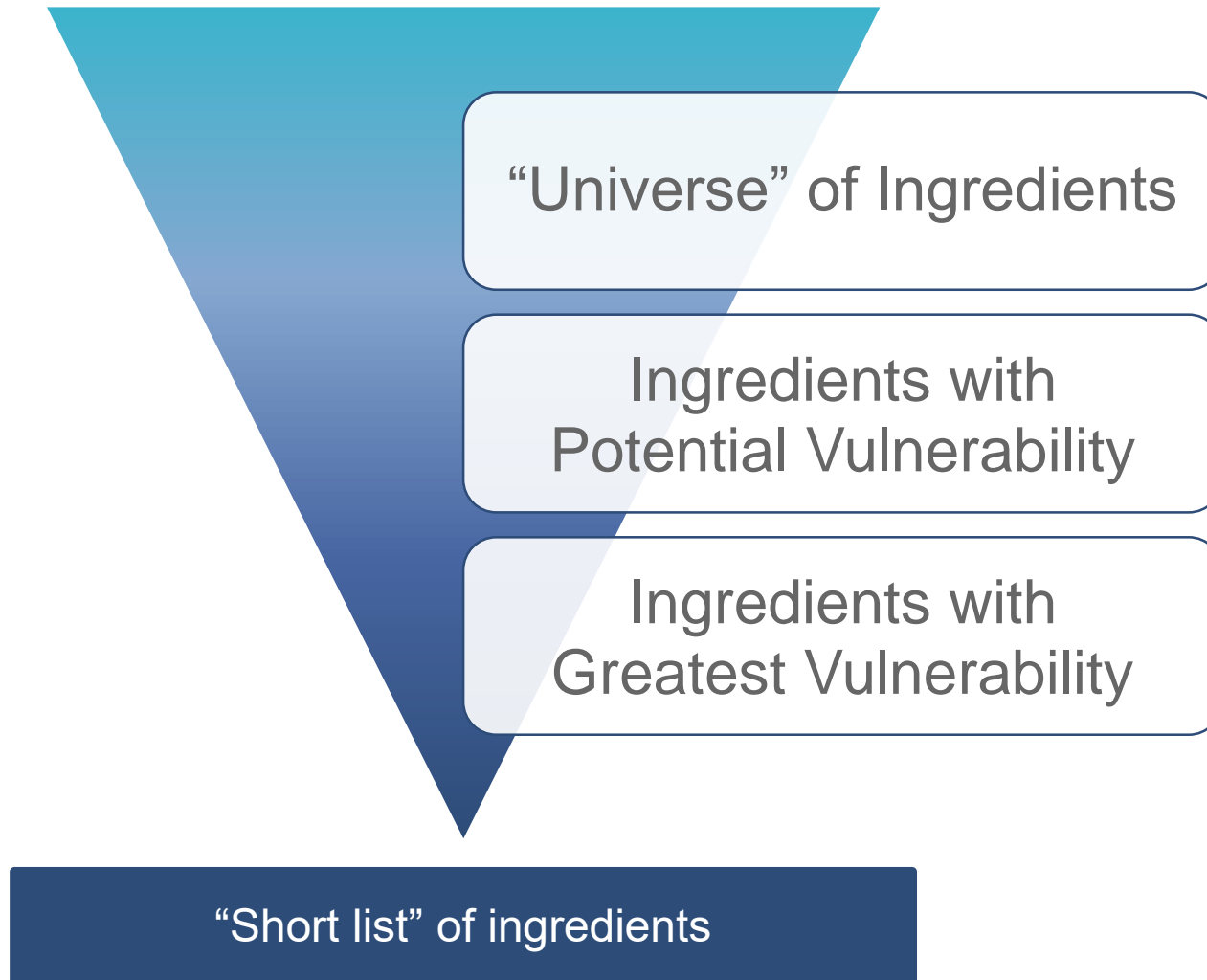
Flour

Maltodextrin

Arrowroot

- Artificial enhancement of apparent protein content
- Other dilution/substitution (starches, fats, etc.)
- Addition of a substance not approved for use in food

# Food Fraud Mitigation





# Contributing factors to fraud



Supply Chain



Audit Strategy



Supplier  
Relationship



Supplier History



Susceptibility of  
QA Methods



Testing  
Frequency



Geopolitical  
Considerations



Fraud History



Economic  
Anomalies

Source: <https://www.usp.org/sites/default/files/usp/document/our-work/Foods/food-fraud-mitigation-guidance.pdf>

# Vulnerability & Impact Assessment

1. Contribution to vulnerability
2. Impact evaluation
3. Overall vulnerability characterization

		Contribution to Vulnerability				
		Low *	Medium-Low *	Medium *	Medium-High *	High *
Controllable Factors	Supply chain	Firm vertically integrated	Supplier vertically integrated	Supplier manufactures	Upstream supplier manufactures	Open market
	Audit strategy	Robust, onsite with numerous anti-fraud measures	Robust, onsite, with limited anti-fraud measures	Immature, onsite, with limited anti-fraud measures	Immature onsite audit strategy with no anti-fraud measures, or strategy with limited anti-fraud measures in development	No onsite audits being used
	Supplier relationship	Trusted supplier and previously purchased ingredient(s)	Trusted supplier and new ingredient	Established supplier and some relationship	Established supplier and no prior relationship	Unestablished supplier and no prior relationship
	History of supplier regulatory, quality, or safety issues	No known issues	Few minor issues, quickly resolved	Recurrent issues or resolution concerns	Multiple persistent issues indicating lack of responsiveness to concerns; some evidence of inadequate controls	Strong evidence of quality or safety concerns; inadequate controls
	Susceptibility of QA methods and specs	More than sufficient to characterize ingredient and can detect known and potentially unknown adulterants	Moderately sufficient to characterize ingredient and detect known adulterants	Moderately sufficient to characterize ingredient but some known adulterants may not be detected	Limited characterization of ingredient and limited screening for select adulterants	Limited to no characterization of ingredient and some known adulterants will not be detected
	Testing frequency	Intensive every lot tested by buyer	Random lots tested by buyer	Testing done at yearly or other limited intervals as part of supplier qualification	No testing done, reliance on Certificate of Analysis	No testing done, COA either not present or not specific to lot/shipment
Uncontrollable Factors	Geopolitical Considerations	Single component ingredient sourced from a single geographic origin of low concern	Ingredient comprised of two to several components sourced from geographic origin(s) of low concern	Ingredient comprised of a single to few components that have originated or transited through a region or regions with some geopolitical concerns	Ingredient comprised of several components; some originated or transited through regions with some geopolitical concerns	Ingredient comprised of one or more components that originated or transited through one or more regions exhibiting several characteristics of geopolitical concern
	Fraud history	No reports or few known reports with no or unknown validity	Low to moderate number of reports with limited or unknown validity	Moderate number of reports with limited degree of validity	Moderate number of reports with good degree of validity; or High number with limited validity	High to moderate number of reports, some with high degree of validity, and/or evidence of an ongoing incident
	Economic anomalies	Nothing unusual	Isolated cases	Frequent but unrelated cases	Common but focused cases	Common and broad cases

# Vulnerability & Impact Assessment

1. Contribution to vulnerability
2. **Impact evaluation**
3. Overall vulnerability characterization

	Low		Moderate		High
<b>Food Safety</b>	Food grade-known safe	Food grade-No known risks	Food grade-known sub-population risks	Non-food/non-food grade-unknown risks	Non-food/non-food grade-known risks
<b>Economic Impact</b>	No significant balance sheet impact		Operational Risk		Enterprise risk
<b>Potential Multipliers</b>					
<b>Focused Consumption</b>	No focused consumption	Temporally focused	Low level	Potential target populations	At-risk populations
<b>Nutritional Sufficiency</b>	No sufficiency impacts		Important micro-nutrient food	Core food for a sub-population	Primary/critical sub-population food
<b>Public Confidence</b>	Specific food	Specific commodity	Industry sector	Industry wide	Authorities & industry



# Vulnerability & Impact Assessment

1. Contribution to vulnerability
2. Impact evaluation
3. **Overall vulnerability characterization**

			Contributing Factors (Composite of Step 1)				
			1	2	3	4	5
			Low	Medium-Low	Medium	Medium-High	High
Potential Impact (Composite of Step 2)	A	Low Economic	New controls optional	New controls optional	New controls optional	New controls optional	New controls should be considered
	B	Moderate Economic	New controls optional	New controls should be considered	New controls should be considered	New controls should be considered	New controls strongly recommended
	C	Low Public Health/High Economic	New controls optional	New controls should be considered	New controls should be considered	New controls should be considered	New controls strongly recommended
	D	Moderate Public Health/High Economic	New controls optional	New controls should be considered	New controls strongly recommended	New controls strongly recommended	New controls strongly recommended
	E	High Public Health/High Economic	New controls optional	New controls strongly recommended	New controls strongly recommended	New controls strongly recommended	New controls strongly recommended



# Vulnerability Assessment Examples

Contributing Factor	Vulnerability Score – Sugar	Vulnerability Score - Rice
Fraud History	Medium	High
Geopolitical factors	Medium-high	High
Economic “anomalies”	Medium-low	Medium
Supply chain complexity	Medium-low	Medium-high
Audit strategy	Medium-high	Medium-high
Supplier relationship	Low	Medium-low
History of quality/safety issues by supplier	Low	Medium-low
Susceptibility of QA methods	Medium-low	High
Testing frequency	Medium-high	High

# SSAFE/PwC Tool

- Opportunities
- Motivations
- Control Measures

## Demo Assessment - Opportunities

Opportunities

Motivations

Control measures

0%

*How simple or complex is adulteration of your raw materials?*

### Guidance text:

Easy alteration of the composition of the raw material provides opportunities for potential offenders to commit fraud

### Useful information resources include:

<https://www.foodshield.org/discover-tools-links/tools/>  
<http://www.foodfraud.org/node?destination=node>  
[http://ec.europa.eu/food/safety/rasff/index\\_en.htm](http://ec.europa.eu/food/safety/rasff/index_en.htm)

Food Fraud Database

### Your assessment:

☐ Not applicable

☐ Composition replaced, i.e.

☐ Composition quality production ground product

PwC NL > Industries > Agriculture > SSAFE Food Fraud tool

### SSAFE Food Fraud tool

Take the first step to fight food fraud

SSAFE and PwC, working with Wageningen University, are in a collaborative effort to help industry leaders to combat food fraud. Together they developed a **food fraud vulnerability assessment tool** and consumer can use this tool to assess the risk of food fraud in their supply chain. The tool is a first-of-its-kind tool to help consumers fight food fraud and give consumers greater confidence in the safety and integrity of their food. The tool will support the food industry in preparing for new "FSMA" requirements that require for FSMA certified food companies to undertake food fraud vulnerability assessments and develop control plans to reduce risk.

By identifying food vulnerabilities and providing a basis for mitigation strategies, food companies can combat and mitigate the risk of food fraud within their own organisation and across their supply chains. Reducing food fraud will protect food companies from the harmful outcomes of food fraud (i.e. brand damage, financial impacts, etc.) and keep them build trust in their food products.

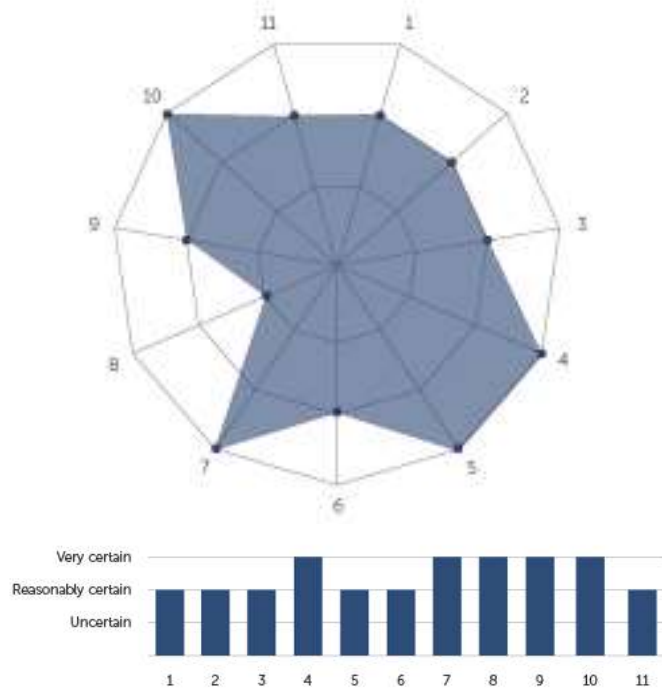


"FSMA" is The Global Food Safety Initiative (GFSI) is an industry-driven initiative providing thought leadership and guidance on food safety management systems necessary for safety along the supply chain. GFSI specifies the requirements of food safety management systems to deliver

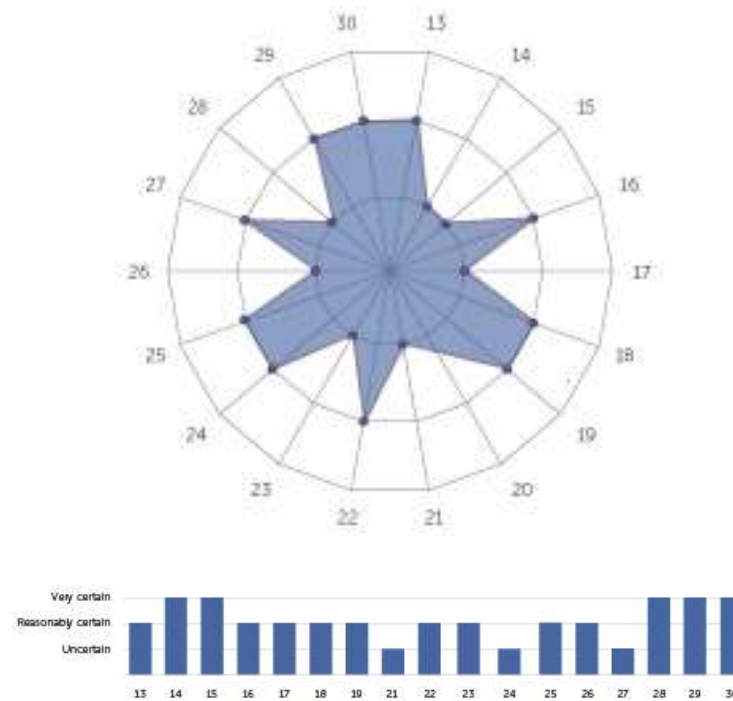


# SSAFE/PwC Tool

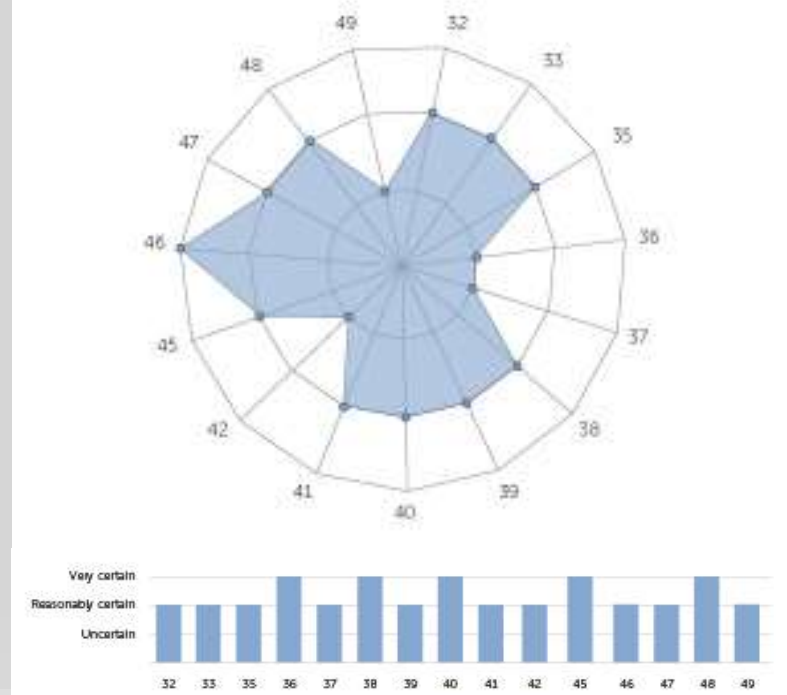
## Opportunities



## Motivations



## Control Measures

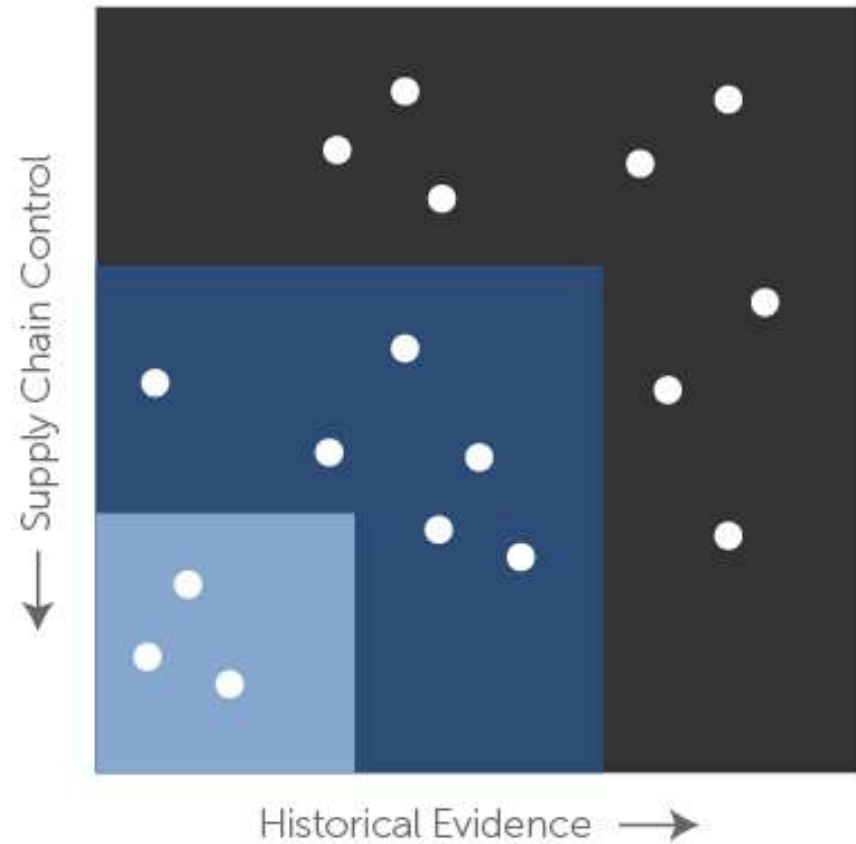


# Limitations in FFVAs

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- Appropriately grouping and prioritizing
- Evaluating the vulnerability of multi-component finished products
- Collecting and evaluating supporting data
- Evaluating public health and economic impacts
- Resource constraints at small/medium-sized companies and in developing countries
- Understanding and creating standards for fraud-focused analytical detection methods
- Evaluating fraud vulnerability in food packaging

# Ingredient Screening Process



Supply chain control:

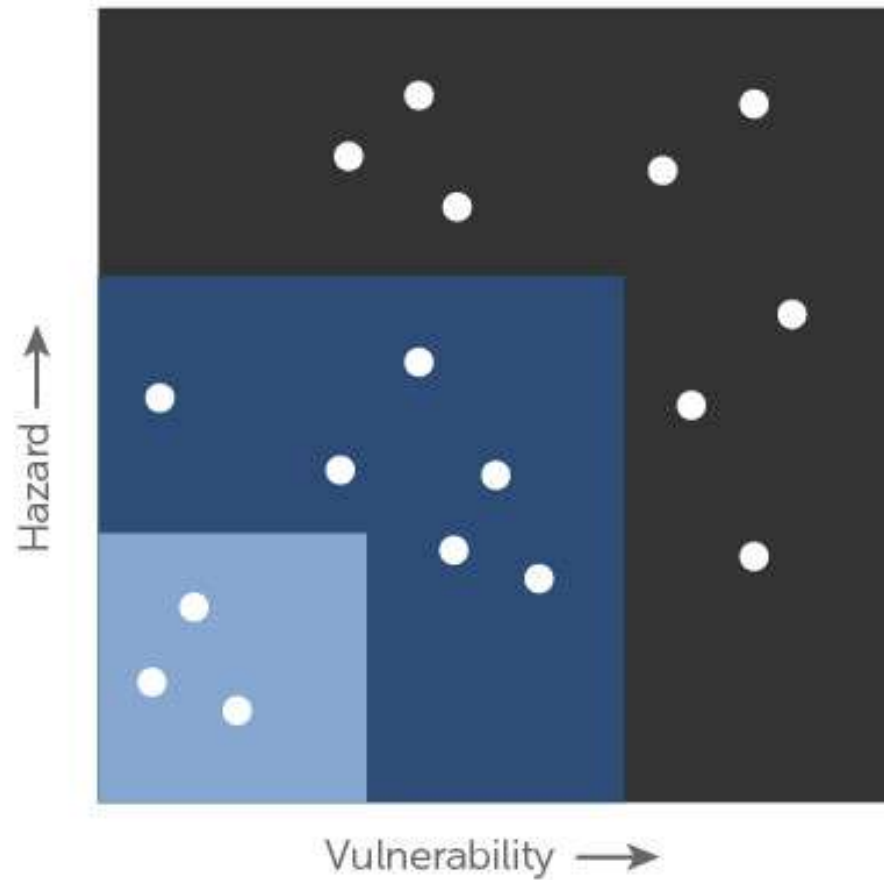
- Degree of vertical integration
- Established supplier
- No history of quality/safety issues

Historical evidence of fraud risk:

- Number of incident records
- Hazard classification of adulterants



# Ingredient Screening Process



## Vulnerability:

- Number of incidents
- Number of inference records
- Physical form
- Alternate grades available

## Hazard:

- Number of adulterants
- Hazard classification of adulterants



# Food Fraud Mitigation – Lessons Learned

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- Pre-screen is helpful for large portfolios of ingredients
- Take vertical integration into account
- Risk is best managed at the ingredient level
- Strong supplier relationships are important
- You know more about your supply chain than anyone
- Pay particular attention to claims
- The process should be routinely monitored & updated

# Recent Updates

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- International Association of Food Protection (IAFP) Professional Development Group – Food Fraud PDG
- *Food Chemicals Codex* olive oil and honey standards
- Publication: “Food Fraud Vulnerability Assessment: Towards a global consensus on procedures to manage and mitigate food fraud”  
(<https://www.sciencedirect.com/science/article/pii/S0924224420304313>)
- Book – *Food Fraud - A Global Threat with Public Health and Economic Consequences*  
(<https://www.elsevier.com/books/food-fraud/hellberg/978-0-12-817242-1>)
- Food Safety Tech - Food Fraud Resource Center  
(<https://foodsafetytech.com/food-fraud-resource-center/>)
- AOAC Food Fraud Working Groups (Targeted and Non-Targeted Methods)



# Food Fraud Newsletter

Available for download at  
<https://decernis.com/shop/>



## Food Fraud Newsletter

April 2020

### Understanding and Combating Spice Fraud Webinar Q&A

Decernis and USP hosted a joint webinar on April 15 titled "Understanding and Combating Spice Fraud" (if you missed it, you can access a recording [HERE](#).) The speakers included Steven Gendel and Tongtong Xu from USP and Karen Everstine from Decernis. Dr. Everstine discussed the history of fraud in spices, shared some recent examples of spice fraud, and talked about some of the attributes of spices that make them particularly prone to fraud. Dr. Xu provided an update on USP's work to further the development of analytical methods to detect artificial colors in spices. These fit-for-purpose methods included a non-targeted screening using thin-layer chromatography and a targeted approach for 25 illegal colors using LC-TQMS. Finally, Dr. Gendel talked about the importance of public standards in combating spice fraud and how USP standards support authenticity throughout the supply chain.

We responded to some follow-up questions from the webinar below:

**Q: Do we have any rapid test methods to find out adulteration?**

**A:** There is no single answer for all foods and all potential adulterants. Several of the non-targeted methods that have been developed can be very rapid once the system has been set up and validated. These can include the use of hand-held sensors. Please see the [FCC non-targeted method guidance](#) for details on how to [develop and implement](#) this approach.

**Q: Is most of the adulteration found in ground spices and why?**

**A:** While it is true that adulteration of ground spices may be easier to carry out and harder to detect, there have been a number of instances where whole spices have been adulterated. This can include mixing in seeds that look like the spice or treating the spice with colors to make them appear to be higher quality.

**Q: Can you describe the labeling of cinnamon on food labels and what spices can be labeled as cinnamon?**

**A:** On supplement labels have different labeling requirements. To all sources of spices can be labeled as cinnamon on a food label, the expensive varieties like ceylon and chepaer, i.e., mexican. The FDA has recognized three species of cinnamon as Generally Recognized as Safe for use in food (21CFR182.10). Regarding labeling, there are different requirements for labeling of foods and dietary supplements. In general, it is possible to determine which is appropriate in any situation by considering the intended use and marketing of the substance. The [American Botanical Council](#) also has information that may be helpful.

**Q: Are there any established cross contamination limits for adulterating spices with colorants?**

**A:** There are not specific limits regarding cross contamination for spices. It is expected that colorants will not be used unless there is a regulatory approval for use of a particular color with a particular spice. Beyond this, facilities should have effective Good Manufacturing Practices in place to prevent cross contamination.



# Questions?

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