# Welcome to Municipal Government! Now What?

PRESENTED BY: CHERYL LINDNER CITY OF NASHUA TREASURY MANAGEMENT OFFICER CPM CANDIDATE

#### Introduction to CPM Project

#### **Project Information Collection Process**

- Interviews
- Surveys
- Focus Groups
- Research

#### Introduction to CPM Project

#### **Retention and Recruitment Issues**

- Wages
- Pension
- Lack of advancement
- Lack of flexibility
- Lack of benefits

#### What Are We Seeing In Cities and Towns?

- Retirements and more retirements
- Management styles and issues
- Increase in difficult customers
- Lack of advancement

#### Feedback from Around the State

- "'Municipal Servant' work is not for them."
- "Daily difficult customers."
- "Lack of training to deal with certain situations."
- "Better pay/room to grow outside of the government sector."

# Feedback from Around the State <u>Survey #1</u>

- Many openings
- Staff burnout
- No applicants
- Non -traditional hiring process

## Municipal Turnover Results

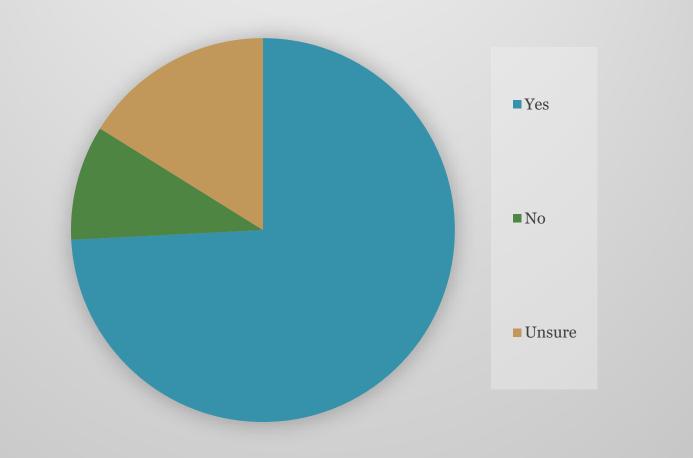
#### Survey #1

- 10% of Respondents are experiencing 40% turnover
- 23% of Respondents are experiencing > 40% turnover

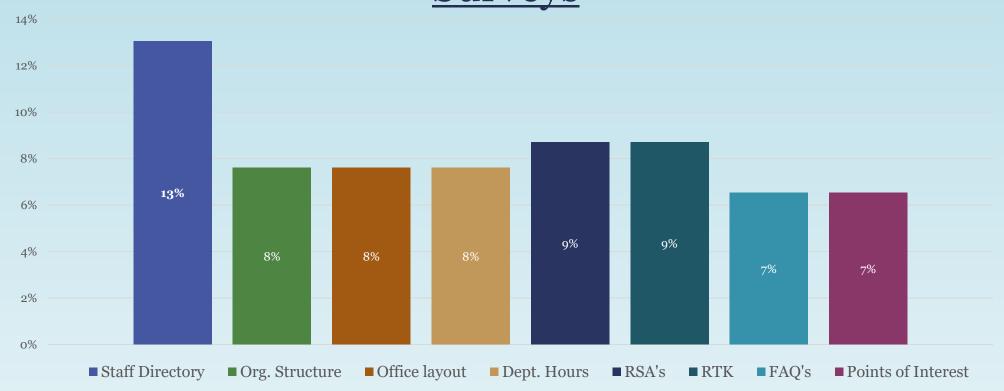
\*\*33% of our Municipal Governments are seeing 40% or higher turnover.\*\*

#### Survey #2 - Adaptive Onboarding Toolkit

Would you utilize the toolkit?



#### Components of an Onboarding Toolkit <u>Topic Recommendations based on</u> Surveys



#### Where Do We Go From Here?

Orientation +

Onboarding +

<u>Support =</u>

LESS TURNOVER! ③

Orientation Onboarding LESS TURNOVER!

Support

#### Orientation vs. Onboarding

Orientation:

• to acquaint with the existing situation or environment

Onboarding:

• the act or process of orienting and <u>training</u> a new employee

\*Source: www.merriam-webster.com/dictionary

#### **Current Orientation Process**

#### <u>New Hire Checklist</u>:

- Meeting with Human Resources
- Payroll / Benefits / NHRS
- Employee policies
- Escort to department



# Orientation vs. Onboarding

#### **Onboarding Benefits**

- Sense of Belonging
- Culture of Inclusivity
- Support, respect, and appreciation
- Confirms employee's choice
- Engages co-workers



# Onboarding– Invest Time Upfront

- Tour of Building
- Department Intros
- Help with Tech Set-up
- Give Contact Info
- Set-up Check-in/Follow-ups





# Include both Orientation and Onboarding

- Form a committee
- Develop an Onboarding Tool Kit
  - Reduce stress and uncertainty
  - Look through the lens of a new hire
  - Keep employee focused



# Include both Orientation and Onboarding

- Plan for longer engagement
- Address issues as they arise
- Set priorities
- Stay in touch



• Success helps retain employees and decrease turnover

#### How an Adaptive Onboarding Tool Kit Can Help

- Put new employees at ease
- Relevant info on 1<sup>st</sup> day
- Lessens the "weakest link" feeling
- Fills down time during first week

#### Integration of the Adaptive Onboarding Toolkit

#### Who decides content?



- Not just an HR function
- Entire organization should be part of the process

#### Integration of the Adaptive Onboarding Toolkit

#### What is included?

• Local, State

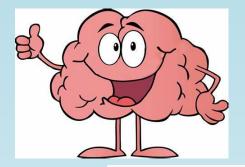


#### How, When, and Where is it presented?

- Orientation
- Department meeting

#### Where To Start?

- Brainstorming meeting!!
  - Include employees from all levels
- Collect information
- Design layout/flow of materials





#### **Provide Format Options**

• Digital / Binder of information

• Both ?

• Ask employee preference (Don't Assume)

#### Create a Table of Contents

- State
- Municipal
- Department
- Employees Role
- Other

#### Create a Table of Contents

• Don't forget topics specific to your organization!

- Dress Down Fridays
- Committees to join
- Birthday/Holiday Protocols

#### Provide a Phone Contact List

- Department
- Internal
- City / Town Affiliates



• State

### Building Layout - General

- Floorplan
- Office Locations
- Elevators
- Emergency Exits
- Evacuation Route



### **Employee Interests**

- Restrooms
- Vending Machines
- Lunchroom
- Meeting Rooms
- ATM's



### **Department Specific Information**

- Phone System
- Rules / Regulations
- Procedures
- Processes
- Safety Protocols
- Software Tutorials



#### Local Areas of Interest

- Restaurants
- Walking Trails
- Meditation Spots
- Retail Establishments



• Pharmacies

# **Educational Opportunities**

- Municipal Topics from:
  - NHMA
  - NHGFOA
  - MMANH





- Training programs at BET:
  - LEAN, Certification and Management Programs

# **Municipal Information**

- RSA91:A (RTK)
- RSA33:A (Records Retention)



- 1<sup>st</sup> Amendment Auditors
- Dealing with Difficult People



# What Does This Mean for You?

• Become a "Destination Employer"

Increased employee satisfaction

- Recognize efforts and reward initiatives
  - (Thank you's can be powerful!)





#### What Does This Mean for Your Municipality?

## We're gonna need a bigger boat !



#### (To welcome all of our new employees!)



"Give a man a fish and you feed him for a day; teach a man to fish and you feed him for a lifetime." --Lao Tzu Special Thanks to: John Griffin Laura Buono Frank Nugent Barbara Gardner Steve Mason

Municipal Officials who took the time to share their tremendous knowledge with me!

A forever thank you to my family who gave me the love and support to complete this course of study.

# Thank you for attending!

# Any Questions?